

Federal Acquisition Certification in Contracting.

Training that makes
a difference.



What Our Students are Saying



- CON 112: "When I get back to my office I will be sure to recommend VA Academy courses to other Contracting Officers."
- CON 218: "Thank you for finding us a teacher so special and with relevant experience."
- CON 353: "I loved every aspect of the training as it was all very relevant."
- CON 215: "VAAA staff were outstanding."

Contracting Professional School

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ADVANCE YOUR CONTRACTING CAREER WITH TRAINING THAT MAKES A DIFFERENCE



Contracting Professional School

ADVANCE YOUR CONTRACTING CAREER THROUGH FAC-C CERTIFICATION

The Contracting Professional School provides the existing VA acquisition workforce with the core courses necessary to obtain the Office of Federal Procurement Policy's (OFPP) Federal Acquisition Certification in Contracting (FAC-C) Levels I, II, and III, and courses to maintain certification.

We offer the classes that matter. We are dedicated to developing our acquisition professionals — creating a best-in-class acquisition workforce.



Program Approach

Training takes place in the state-of-the-art VA Acquisition Academy in Frederick, Maryland. The Contracting Professional School takes a holistic approach to complement the core technical contracting courses with leadership, writing, and interpersonal skills training. This approach is aligned with that offered through our other schools and ensures an integrated and synergistic curriculum that leverages the strengths of the entire acquisition team.

We have worked with training vendors to incorporate VA-specific and civilian case studies and examples in our training to increase relevance. Examples are practical and create a meaningful theory-to-practice connection.

We have implemented standardized student evaluation tools and in-class instructor evaluations to ensure high quality training.



Changing behavior.

Improving performance.

Core Courses

FAC-C Level I	FAC-C Level II	FAC-C Level III
CON 100 Shaping Smart Business Arrangements	CON 214 Business Decisions for Contracting	CON 353 Advanced Business Solutions for Mission Support
CON 110 Mission Support Planning	CON 215 Intermediate Contracting for Mission Support	
CON 111 Mission Strategy Execution	CON 216 Legal Considerations in Contracting	
CON 112 Mission Performance Assessment	CON 217 Cost Analysis and Negotiation Techniques	
CON 120 Mission Focused Contracting	CON 218 Advanced Contracting for Mission Support	

Electives

The Contracting Professional School is implementing elective tracks to meet VA-specific needs, including:

- Leasing
- Construction Contracting
- Customer Service

Customized Courses

Worked with customers to create customized courses to meet specific needs including:

- Vets First — PL 109-461
- Medical Sharing Contracting

